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# 1969 ANNUAL REPORT

THE MEXICAN LIGHT AND POWER COMPANY, LIMITED

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#### Chairman of the Board of Directors

Lic. Antonio Ortiz Mena Secretary of the Treasury and Public Credit

#### **Officers**

Lic. Guillermo Martínez Domínguez

Lic. Ismael Reyes Retana

Ing. Germán García Santaella

Ing. Rafael N. Gómez Ing. Roland Pohlenz S.

Lic. José Alfredo Reynoso

### Transfer Agents

National Trust Company, Limited, Toronto and Montreal The Corporation Trust Company, Jersey City

#### Trustee of Bondholders

National Trust Company, Limited, Toronto

#### **Auditors**

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# Highlights of 1969

(With comparative figures for 1968)

	( with comparati	ve rigures for 1500)
LENGTH OF LINES INSTALLED DURING THE YEAR IN WO SUBDIVISIONS (in Kms)	<b>1969</b> RKERS	1968
6 KV LOW VOLTAGE	220 310	30 136
TOTAL LENGTH OF DISTRIBUTION LINES INSTALLED DURIN YEAR (in Kms)		
6 KV 23 KV	126,178 271,614	62,606 249,378
OPERATING REVENUE	1,991,604,675	1,815,792,887
ELECTRIC ENERGY GENERATED BY THE THERMOELECTRIC HYDROELECTRIC PLANTS OF THE COMPANY (Kwh)	2,969,950,110	2,096,212,292
ENERGY PURCHASED FROM THE FEDERAL ELECTRICITY CO. SION (Kwh)	MMIS- 5,813,001,132	5,898,062,717
ANNUAL COST OF ENERGY PURCHASED FROM THE FE ELECTRICITY COMMISSION	DERAL 522,063,099	517,963,163
ANNUAL COST OF FUEL	71,581,060	36,686,484
ANNUAL COST OF WAGES AND EMPLOYEE BENEFITS	828,340,394	706,855,148
OPERATING REVENUE	293,299,355	295,904,994

### Annual Report

### Investments

In 1969 the Companies invested 457 million pesos in additions to installations in order to meet the demand for electric energy in the area it serves.

Fifteen 23 KV feeders and three 6 KV feeders were installed. Eleven transformer vaults and 26 substations on non company land were equipped. The transformer capacity of the distribution network was increased by 90,000 KVA with 670 distribution transformers being installed. With this latter addition the total capacity of this network reached 1,380,000 KVA.

The electrification of workers' subdivisions continued during 1969 with the construction of distribution and public lighting networks in 14 sections of the city, and the connection of 12,000 new services.

The substation capacity was increased by 218,000 KVA and in addition 23 KV capacitors with a total of 35,000 KVAR were installed.

Work on the construction of the north and east sections of the 230 KV ring was practically finished.

Important transmission line projects were the construction of the 85 KV Remedios-Careaga line, the reconstruction of the 85 KV Cerro Gordo-Lechería line, the completion of the second circuit of the Jasso-Lechería line, and the installation of the 85 KV Nonoalco-Buen Tono and Jamaica-Buen Tono underground cables in order to supply the Collective Transportation System (subway).

#### Sales

In 1969 sales amounted to 7,563 million KWH and were 9.3% greater than those of 1968, which in turn had shown a 10.8% increase with respect to the sales of 1967. The percentage increase in 1969 was greater than the compound annual growth of the period 1960-1969 which was 9.1%.

# Generation and Purchase of Electric Energy

The total electric energy generated and purchased was 8,783 million KWH, 9.9% greater than in 1968. The maximum hourly demand was 1,695 MW, 10.1% higher than that of the preceding year.

#### Consumers

The number of new consumers connected to the system during the year was 64,633. This raised the number of customers of the Companies to 1,429,000.



#### Financial Results

Gross revenues were 9.7% greater than in 1968, amounting to a total of 1,992 million pesos. Nevertheless, the net profit for the year was less than that of the previous year by 45 million pesos because of the following increases in expenses and provisions:

- a) Expenses for fuel used in thermal generation increased by 35 million pesos as 1,680 million KWH were generated, compared to the thermal generation of 823 million KWH in 1968, an increase of 857 million KWH. This increase in thermal generation resulted from the flow of water for use in the hydroelectric plants during the first six months of 1969 being the lowest that has been registered in the different watersheds which supply the central system.
- b) Wages increased by 49 million pesos, of which only 24 million correspond to a real increase in operating and maintenance wages resulting from the natural growth of the Companies. This increase resulted from more maintenance work being done in 1969 than in 1968 and because the increase in wages granted in 1968, which affected only 9.5 months of that year, applied to the full 12 months of 1969. The remaining 25 million pesos apparent increase results from the charge for maintenance wages in 1968 having been reduced by this amount through the cancellation in that year of the Provision for Deferred Maintenance set up the year before. The total of 38 million pesos in the accumulated provision at the beginning of 1969 was cancelled by charging to it 25 million pesos corresponding to maintenance wages and 13 million pesos corresponding to materials and other expenses.
- c) Partially compensating for the above-mentioned apparent increases is an apparent reduction of 20 million pesos in the annual Provision for Deferred Maintenance since no provision was made in 1969, while a provision of 20 million pesos was made the preceding year.
- d) There was an increase in employee benefits of 72 million pesos, of which 25 million were due to the natural growth of the Company and the repercussion in the 12 months of the year of the wage increase arising from the new Collective Labor Contract which only applied to 9.5 months of 1968. The remaining 47 million pesos were due to an adjustment of 32 million pesos made to the Provision for Pensions and another adjustment of 15 million pesos made to establish a Provision against which separation payments, which must be paid to the workers, can be charged. These two adjustments resulted from a study made for this purpose by an independent actuary.
- e) Materials and other operating, maintenance and administrative expenses increased by 33 million pesos, of which 13 million represent only an apparent increase due to the cancellation in 1968 of the Provision for Deferred Maintenance already mentioned.
- f) The increase of 48 million pesos in interest on debt is the consequence of the additional credits which had to be contracted during 1969 and the higher rates of interest applicable to these new credits.

Mexico, D. F., June 30, 1970.

### Consolidated Statistics 1965 to 1969

						1
	1965	1966	1967	1968	1969	
PLANT CAPACITY (MW)						
Hydroelectric plants	313	313	313	313	313	
Thermoelectric plants	354	354	354	354	354	
Total	667	667	667	667	667	
Interconnected plants of the Federal Electricity Com-						
mission	978	1,301	1,166	1,203	1,390	
Total	1,645	1,968	1,833	1,870	2,057	
ENERGY GENERATED AND PURCHASED (MILLIONS OF KWH)						
Hydroelectric generation of the Companies	1,284	1,291	1,300	1,273	1,290	
Thermoelectric generation of the Companies	928	717	825	823	1,680	
Total	2,212	2,008	2,125	2,096	2,970	
Energy purchased from the Federal Electricity Com-						
mission	3,891	4,654	5,126	5,898	5,813	
Total	6,103	6,662	7,251	7,994	8,783	
MAXIMUM HOURLY DEMAND (MW) (1)	1,229.8	1,297.9	1,411.7	1,539.6	1,695.6	
YEARLY SYSTEM LOAD FACTOR — % (1)	56.6	58.6	58.6	59.3	59.1	
ENERGY SOLD (MILLIONS OF KWH)						
Residential	782	903	1,013	1,097	1,212	
Commercial and industrial low voltage	916	1,036	1,077	1,193	1,287	
Industrial and mining, high voltage	2,668	2,961	3,283	3,648	3,999	
Tramways	112	114	119	119	113	
Government	635	692	749	861	952	
Total	5,113	5,706	6,241	6,918	7,563	
AVERAGE PRICE TO CONSUMERS PER KWH SOLD Mexican centavos						
To residential customers	42.7	42.5	42.1	42.1	42.0	
To all customers	26.3	26.3	26.4	26.2	26.3	

<sup>(1)</sup> Considering the interconnected plants of the Federal Electricity Commission as part of the system (almost all the energy produced by these plants is sold to the Company for distribution).

AUTAARER OF CONCUAATRS (In About and A)	1965	1966	1967	1968	1969
NUMBER OF CONSUMERS (in thousands)					
Residential	912	1,008	1,072	1,138	1,165
Commercial, industrial and others	192	204	214	226	264
Total	1,104	1,212	1,286	1,364	1,429
POPULATION SERVED (in thousands)	6,700	7,000	7,400	7,900	8,340

# Comparative Statement of Expenses

Thousands of Pesos

		1965	1966	1967	1968	1969
Energy purchased	%	362,506 100	418,000	488,141	517,963 143	522,063 144
Fuel	%	39,408 100	32,259 82	35,664 90	36,686 93	71,581 §
Other operating and maintenance expenses	%	65,733 100	63,768 97	110,211 168	93,628 142	97,678 149
Wages and employee benefits	%	569,586 100	619,289 109	633,519 111	706,855 124	828,340 145
Administrative expenses and provision for doubtful accounts	%	27,528 100	29,039 105	35,736 130	27,703 101	30,578
Taxes (excluding income tax)	%	25,861 100	24,068 93	23,242 90	23,502 91	29,826 115
Depreciation and amortization	%	67,812 100	89,486 132	104,815 155	113,550 167	118,239
Interest on debt	%	98,518 100	105,688	110		155,768
	%	1.256,952	1.381,597	1.539,343	1.628,075	1.854,073



#### 'SUBSIDIARY COMPANIES

Cía. de Luz y Fuerza de Pachuca, S. A.

Cía. Mexicana Meridional de Fuerza, S. A.

Cía. de Luz y Fuerza del Centro, S. A.

Cía. de Luz y Fuerza Eléctrica de Toluca, S. A.

Cía. Mexicana Hidroeléctrica y de Terrenos, S. A.

### Auditors' Report

To the Shareholders of The Mexican Light and Power Company, Limited:

In our opinion the consolidated balance sheet in Mexican Currency and the related statements of profit and loss and of movement of shareholders' investment for the year ended as of December 31, 1969, reasonably show the financial situation of The Mexican Light and Power Company, Limited, and subsidiary companies and the results of their operations ended on that date in conformity with generally accepted accounting principles applied on similar bases consistent with that of the preceding year, except for the changes made, which we are in accordance with, in the criterion for accounting for accrued depreciation, and for pensions and compensation to employees, which are stated in Notes 3 and 4.

Our examination was made in accordance with generally accepted auditing standards including, consequently, the auditing procedures which we considered necessary in the circumstances.

DESPACHO MANUEL RESA.

Manuel Resa Public Accountant

Mexico, D. F. May 22, 1970 ASSETS

# Consolidated Balance Sheet

(Expressed in

CURRENT:	1969	1968
Cash (including retirement and replacement fund) Consumer's accounts receivable, net	\$ 261,347,624 304,940,355 134,851,916 128,562,444 20,519,513	\$ 297,805,127 261,622,127 116,438,072 70,150,624 18,607,276
	\$ 850,221,852	\$ 764,623,226

OTHER:		
Loans to employees Investments in securities, at cost Instruments receivable after one year Pre-paid and other expenses over one year	\$ 351,272,421 1,224,780 22,963,775 26,775,461	\$ 258,383,532 1,052,080 35,464,485 12,806,338
	\$ 402,236,437	\$ 307,706,435

Property, plant and equipment (Notes 1 and 2) Less: Accrued depreciation and amortization (including	\$ 5,303,173,949	\$ 4,949,022,695
retirement and replacement fund) (Note 3)	1,609,023,550	1,394,665,391
	\$ 3,694,150,399	\$ 3,554,357,304
Construction works in progress	393,092,007	298,404,910
Stores for construction	8,768,726	7,567,588
Advances for construction	6,108,140	13,205,332
	**************************************	

On behalf of the Board: ,LIC. ANTONIO ORTIZ MENA

FIXED:

LIC. GUILLERMO MARTINEZ DOMINGUEZ

\$ 5,354,577,561

\$ 4,102,119,272

\$ 4,945,864,795

\$ 3,873,535,134

# as at December 31, 1969

# Mexican Currency)

(With comparative figures as at December 31, 1968)

LIABILITIES		
CURRENT:	1969	1968
Accounts payable to suppliers, contractors and others Dividends declared Current portion of long-term debt Accrued interest, wages and other expenses Employees, and Pensioners Savings Fund	\$ 671,388,461 4,948,001 432,652,114 53,129,517 15,565,299 \$ 577,683,392	\$ 84,192,002 4,944,549 413,745,384 72,993,402 16,604,498 \$ 592,479,835
LONG TERM (see statement attached)	\$ 2,112,906,032	\$ 1,812,291,597
OTHER LIABILITIES:		
Provision for pensions (Note 4)	\$ 160,699,978 105,213,730 118,270,245 \$ 384,183,953 \$ 3,074,773,377	\$ 131,892,060 109,985,548 \$ 241,877,608 \$ 2,646,649,040
SHAREHOLDERS' INVESTMENT		
CAPITAL STOCK:		
Preferred shares - Authorized and issued — 852,598 shares having a par value of \$ 13.50 Can. Cy. per share - (Note 5)	\$ 147,400,872	\$ 147,512,556
Common shares of no par value Authorized 5.000,000 Issued — 1969 4.196,111 Issued — 1968 3.814,842	408,416,475 \$ 555,817,347	403,350,050 \$ 550,862,606
EARNED SURPLUS: - (Note 4)		
Statutory reserve Reinvestment reserve Retained earnings reserve Unallocated income for the year, after deducting \$4,858,895	\$ 38,253,088 734,017,998 408,623,758	\$ 33,534,076 744,725,065 421,091,091
in 1969 and \$7,972,382 in 1968, transferred to statutory reserve	\$ 1,307,614,659 \$ 1,863,432,006	171,394,427 \$ 1,370,744,659 \$ 1,921,607,265
Consumers' cooperation toward extensions	\$ 416,372,178 \$ 5,354,577,561	\$ 377,608,490 \$ 4,945,864,795
The attached notes form part of this statement.		

THE MEXICAN LIGHT AND POWER COMPANY, LIMITED AND SUBSIDIARY COMPANIES (Including Compañía de Luz y Fuerza del Centro, S. A.)

# Statement of Consolidated Profit and Loss for the Year Ended December 31, 1969

(With comparative figures for the year ended December 31, 1968) (Expressed in Mexican Currency)

	1969	1968
OPERATING REVENUE	\$ 1,991.604,675	\$ 1,815.792,887
OPERATING AND OTHER EXPENSES:		
Energy purchased	\$ 522.063,099	\$ 517.963,163
Fuel	71.581,060	36.686,484
Wages	463.068,748	413.660,140
Employee Benefits	365.271,646	293.195,008
Other operating and maintenance expenses	97.677,584	73.627,946
Provision for deferred maintenance		20.000,000
Administrative expenses	22.771,764	16.703,233
Provision for doubtful accounts	7.806,464	11.000,000
Taxes and duties	29.826,103	23.501,743
Provision for retirements and replacements, including depreciation and amortization (Note 3)	118.238,852	113.550,176
	\$ 1,698.305,320	\$ 1,519.887,893
NET OPERATING REVENUE	\$ 293.299,355	\$ 295.904,994
OTHER REVENUE	5.047,198	1.649,437
OHIER REVEROE	\$ 298.346,553	\$ 297.554,431
INTEREST ON LONG TERM REDT		
INTEREST ON LONG TERM DEBT	\$ 185.807,960	\$ 141.807,202
Less: Interest during construction	7.033,898	8.667,981
	\$ 178.774,062	\$ 133.139,221
Less: Interest earned on investment in immediately redeemable securities	23.006,219	24.951,599
NET INTEREST	\$ 155.767,843	\$ 108.187,622
PROVISION FOR EMPLOYEES' PROFIT SHARING	11.000,000	10.000,000
	\$ 166.767,843	\$ 118.187,622
NET PROFIT OF THE YEAR	\$ 131.578,710	\$ 179.366,809
APPROPRIATION TO THE STATUTORY RESERVE	4.858,895	7.972,382
SURPLUS FOR THE YEAR, TO BE ALLOCATED	\$ 126.719,815	\$ 171.394,427
	***	

The attached notes form part of this statement.

(Including Compañía de Luz y Fuerza del Centro, S. A.)

# Consolidated Statement of Movement of Shareholders' Investment for the Year Ended December 31, 1969

(Expressed in Mexican Currency)

	Capital stock	Statutory reserve	Reinvestment reserve	Retained earnings reserve	Unallocated surplus from previous years	Unallocated profit for current year	Consumers cooperation toward extensions
Balance at December 31, 1968	\$550,862,606		\$744,725,065		\$ —		\$377,608,490
Transfer of the 1968 pro-					¢171 007 707	(171 004 407)	
fits  Adjustment of the provision for employees' profit sharing in 1968		-	-		\$171,394,427 10,871	(171,394,427)	
Purchase, at redemption price, and cancellation of 646 unclaimed pre- ferred shares in accord- ance with Clause 25 of the Plan of Arrange- ment dated December							
1, 1949	(111,684)		-	(10,302)			
of L. M. Guibara, Sucs., S. en C. (Subsidiary) . Dividends declared by The Mexican Light & Power		(139,883)	(5,640,642)	(2,600,998)	8,381,523	Methodological distribution of the control of the c	
Company, Limited In cash,on the Preferred		***************************************					
Shares, (\$1.00 Can. Cy, per share) In stock, on the			•	(9,856,033)			
Common Shares, 381,269 shares (10 one hundredths of a							
common 'share per share, stated at \$1.00 Can. Cy. per share)	5,066,425		(5,066,425	1			
Credit from the cancel- lation of contingent liability provisions	. 3,000,423		(3,000,423	,	2,626,909		
Increase in reserves, as follows:  Adjustment to the ac-					-,,		
crued depreciation as of December 31, 1968, resulting from							
the adoption of new rates and methods							
whose use prevails in Mexico (Note 3) Establishment of the liability for separa-					(92,200,000)		
tion payments (Note					(90,213,730)		pulphysioline
Consumers' cooperation toward extensions in 1969							38,763,688
Net profit for the period from January 1 to De- cember 31, 1969 as per consolidated state- ment of earnings, de- ducting the appropria-							
tion to the statutory reserve		4,858,895				126,719,815	
Balance os of December 31, 1969	\$555,817,347	\$38,253,088	\$734,017,998	\$408,623,758	\$	\$126,719,815	\$416,372,178

# Consolidated Statement of Long Term Liabilities as at December 31, 1969

	Currency in which Payable	Original Currency	Mexican Currency
First Mortgage Bonds:			
5 % Series "A" semi-annual Sinking Fund Bonds and De-			
benture stock, due 1975	US \$	3,619,700	\$ 45,246,250
	CAN	102,165	1,185,817
41/2 % Series "B" Serial Bonds, semi-annual maturities to			
1975, guaranteed by Federal Government	US	9,041,000	113,012,500
7 % Series "D" Serial Bonds, semi-annual maturities to			
1975	MEX		36,357,000
5-5/8 % Series "E" Serial Bonds, semi-annual maturities to			
1977, guaranteed by the Federal Government	US	5,489,341	68,616,762
	CAN	430,000	4,990,958
6% Series ''F'' annual Sinking Fund Bonds, due 1983	US	3,474,000	43,425,000
			4 010 004 007
Total Outstanding			\$ 312,834,287
51/2 % Cumulative Income Debenture Stock, interest payable			
annually, and Sinking Fund of \$ 92,487 U.S. Cy. per annum.			
The guaranty is a general lien on the Company's property			
in case of default	US	3,046,920	\$ 38,086,500
Other loans, subordinated to the above:			
From Nacional Financiera, S. A.			
At 7 % per annum, semi-annual maturities to 1978	WEX		\$ 112,420,258
At 8% per annum, semi-annual maturities to 1981	MEX		74,198,651
			\$ 186,618,909
Federal Electricity Commission:			
Promissory notes in its favor:			
8.18% per annum, semi-annual maturities to 1980	US	8,105,000	\$ 101,312,500
8.25 % per annum, semi-annual maturities to 1980	US	4,033,010	50,412,625
$8.755\%$ per annum, annual maturities to $1979\dots$	GER	56,451,724	190,336,020
Non-interest bearing, due 1970	MEX		\$ 60,000,000
			\$ 402,061,145

	Currency in which Payable	Original Currency	Mexican Currency
Joint contracts with Nacional Financiera, S. A., for subsidiar credits:	У		
436-ME at 51/2 % and 6% per annum, semi-annum maturities to 1985	. US	\$ 14,621,602	182,770,026
maturities to 1988		9,663,040	120,788,000
Pending	. US	3,821,071	\$ 753,382,555
Foreign Banks, with the guarantee of Nacional Financiera, S. A.:			\$ 733,362,333
Loans from various foreign banks:			
At 6½ % to 7½ % per annum, with annual maturities	es .		
from 1970 to 1979		32,362,261	\$ 404,528,260
At 10% per annum, semi-annual maturities to 197	2 SW	35,963,333	104,226,415
At 111/2 % per annum, due 1974	. SW	65,000,000	188,378,450
At 11% per annum, due 1979	. SW	69,195,308	\$ 897,670,123
Less: Unearned interest, documented	•		\$ 881,612,297
			•
Mexican Banks:			
Loans from various banks, at 12% per annum, with sem annual maturities from 1970 to 1974			\$ 368,000,000
TOTAL OF OTHER LOANS			\$ 2,189,613,761
Suppliers' credits, due in 1,970		416,183	\$ 5,202,285 178,687 \$ 5,023,598
			\$ 2,545,558,146
Less: Current portion of long term debt	•		432,652,114
TOTAL			\$ 2,112,906,032

MEX — Mexican Pesos US — U.S. Dollars CAN — Canadian Dollars GER — German Marks SW — Swiss Francs

THE MEXICAN LIGHT AND POWER COMPANY, LIMITED AND SUBSIDIARY COMPANIES

(Including Compañía de Luz y Fuerza del Centro, S. A.)

# Consolidated Statement of Source and Application of Funds

(Expressed in Mexican Currency)

SOURCE		•
Internal —		
	\$ 126,719,815	
Net profit of the year	4,858,895	\$ 131,578,710
Increase in depreciation and amortization (including the		\$ 101,070,710
provision for retirements and replacements):		
Current	\$ 118,238,852	:
Special credit to unify rates and methods with those	00 000 000	010 400 050
of Federal Electricity Commission (Note 3)	92,200,000	210,438,852
		\$ 342,017,562
Cooperation from consumers during year		38,763,688
		- \$ 380,781,250
External —		
Long term credits obtained from:		
Foreign banks	\$ 394,079,304	
Local banks	270,000,000	
Federal Electricity Commission and Nacional	202 517 500	
Financiera, S. A	333,517,532	
	\$ 997,596,836	
Less: used to pay long term debt	617,379,304	,
	\$ 380,217,532	
Creation of provision for separation		
payments (Note 4)	105,213,730	
Increase in other liabilities, especially provision for pensions	37,092,615	522,523,877
Funds obtained		\$ 903,305,127
APPLICATION		
Additions to properties, plant and equipment		\$ 439,022,990
Net increase in current assets	\$ 85,598,626	
Reduction in short term liabilities	33,703,173	119,301,799
Increase in other assets		94,530,002
Reduction in long term liabilities		60,696,367
Net reduction in earned surplus:		,
Special increase in accrued depreciation and creation of provision for separation payments	\$ 182,413,730	
Other decreases, net (principally from dividends on	Ψ 102,410,700	
preferred shares)	7,340,239	189,753,969
Total funds used		\$ 903,305,127

(Including Compañía de Luz y Fuerza del Centro, S. A.)

### Notes to Consolidated Financial Statements in Mexican Currency as at December 31, 1969

#### 1. TRANSLATION OF FOREIGN CURRENCIES

The operations effected in 1969 in foreign currencies were stated in Mexican currency at the official exchange rate on the date of each operation and the assets and liabilities in foreign currency were translated to Mexican currency at the official exchange rate in effect during December 1969.

The additions to property, plant and equipment were registered at their cost in Mexican currency.

#### 2. PROPERTY, PLANT AND EQUIPMENT

During 1960, based on an independent expert's studies, a revaluation of the fixed assets was made in the amount of \$1,205,199,170.00. This revaluation is included in the shareholders' investment.

The present balance of the revaluated fixed assets (deducting retirements and accrued depreciation) is \$870,945,915.00.

#### 3. DEPRECIATION AND AMORTIZATION

In 1969, the Company adopted the rates and methods of depreciation used by the Federal Electricity Commission, which are also used by the majority of the companies generating electricity in the world. This produced an increase of \$92.2 million pesos in the balance accrued at December 31, 1968, which was applied against the earnings of previous years.

#### 4. RESERVE FOR RETIREMENTS AND SEPARATION PAYMENTS

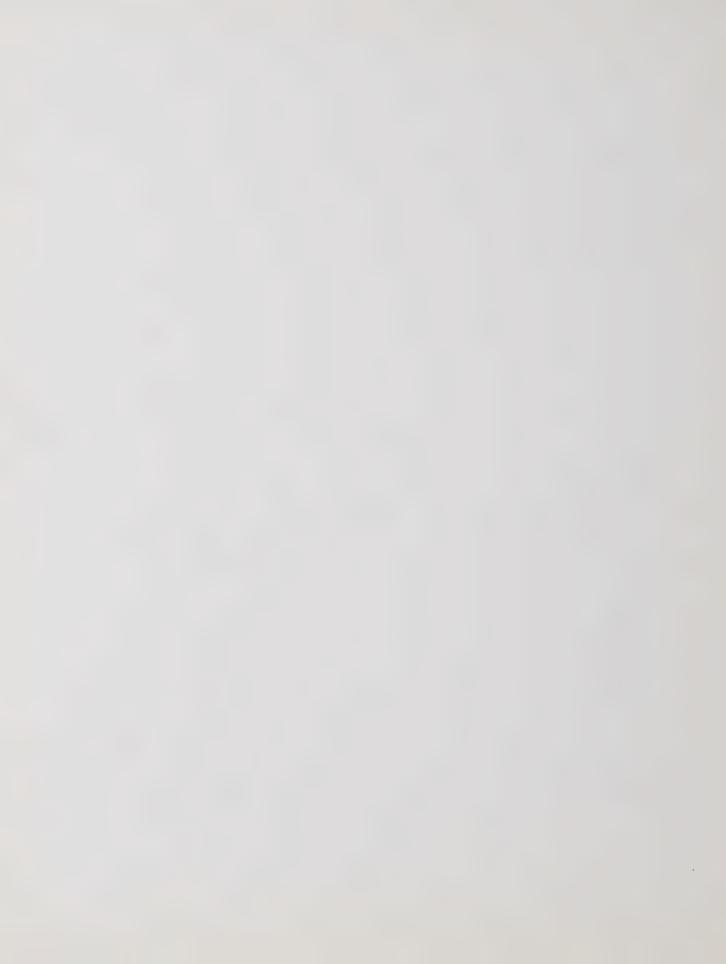
- a) Until 1968, the provision for retirements was calculated in accordance with the provisions of the collective contract, including, besides, an estimate of benefits to officers. In 1969, based on studies by an independent actuary, the amount of payments to be made for this purpose over the next 10 years was determined, and the procedure was adopted of distributing over this term the charges to earnings. This change produced an additional increase in the provision, charged to the earnings of 1969, of \$32.0 million pesos.
- b) A number of years ago, the Company assumed the commitment of granting its workers a separation payment, equivalent to 20 days' wages for each year of services rendered. The accrued benefits as of December 31, 1969 amounted to about \$300 million pesos and the estimated future annual payments are somewhat over \$20 million pesos.

In 1969 it was decided to register a liability for this item of \$105.2 million pesos (90.2 million pesos were applied to unallocated surplus of previous years and 15.0 million pesos to the 1969 earnings). In the future, in addition to the charge for payments made, the results will reflect a provision calculated in such a way that over a period close to 10 years this provision will show the total amount of separation payments accrued, even though the workers might not have the right to collect them.

#### 5. PREFERRED SHARES

These shares are entitled to a cumulative preferential dividend of \$1.00 Can. Cy. per share per annum, and to receive \$16.50 Can. Cy. per share on redemption or in case of liquidation of the Company.



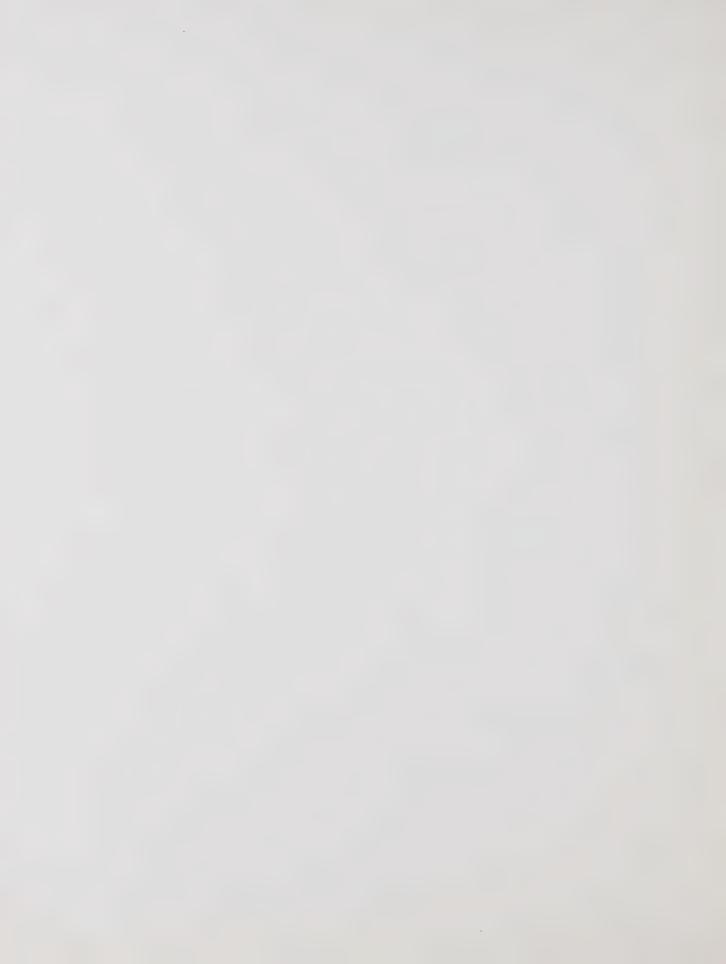


# CONSOLIDATED FINANCIAL STATEMENTS IN CANADIAN CURRENCY AND THE 1969 AUDITOR'S REPORT

THE MEXICAN LIGHT AND POWER COMPANY, LIMITED AND SUBSIDIARY COMPANIES

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#### SUBSIDIARY COMPANIES

Cía. de Luz y Fuerza de Pachuca, S. A.

Cía. Mexicana Meridional de Fuerza, S. A.

Cía. de Luz y Fuerza del Centro, S. A.

Cía. de Luz y Fuerza Eléctrica de Toluca, S. A.

Cía. Mexicana Hidroeléctrica y de Terrenos, S. A.

### Auditors' Report

To the Shareholders of The Mexican Light and Power Company, Limited:

In our opinion, the consolidated balance sheet in Canadian Currency and the related statements of profit and loss and movement of shareholders' investment fairly present the financial position of The Mexican Light and Power Company, Limited, and subsidiary companies, as of December 31, 1969 and the result of their operations for the year ended on that date, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year, with the exception of the changes, with which we agree, in the criterion used in accounting for accrued depreciation and pensions and separation payments to personnel, the effects of which are stated in Notes 2 and 3.

Our examination was made in accordance with generally accepted auditing standards including, consequently, the auditing procedures which we considered necessary in the circumstances.

DESPACHO MANUEL RESA

Manuel Resa Public Accountant

May 22, 1970 Mexico, D. F.

# Consolidated Balance Sheet

(Expressed in

ASSETS		
CURRENT:	1969	1968
Cash (including retirement and replacement fund)	\$ 22,598,342 26,367,941 11,660,834 11,115,996 1,652,073 \$ 73,395,186	\$ 25,750,957 22,622,250 10,068,304 6,065,877 1,608,955 \$ 66,116,343
OTHER:	,	
Loans to employees	\$ 30,374,237 105,906 1,985,659 1,286,458 \$ 33,752,260	\$ 22,342,210 90,972 3,066,585 1,107,354 \$ 26,607,121
FIXED, AT COST		
Property, plant and equipment (Note 1)  Less: Accrued depreciation and amortization (including retirement and replacement fund) (Note 2)  CONSTRUCTION WORK IN PROGRESS  STORES FOR CONSTRUCTION  ADVANCES FOR CONSTRUCTION	\$ 432,129,185 131,705,958 300,423,227 33,812,020 767,785 528,171 \$ 335,531,203	\$ 400,832,233 112,533,309 288,298,924 25,737,335 702,442 1,143,487 \$ 315,882,188

On behalf of the Board:

Lic. ANTONIO ORTIZ MENA

Lic. GUILLERMO MARTINEZ DOMINGUEZ

\$ 442,678,649

\$ 408,605,652

# as at December 31, 1969

# Canadian Currency)

(With comparative figures as at December 31, 1968)

#### LIABILITIES

CURRENT:	1969	1968
Accounts payable to suppliers, contractors and others Dividends declared	\$ 6,172,888 426,299 37,391,052 4,592,764 1,345,918 49,928,921	\$ 7,279,159 ,426,622 35,708,482 6,305,752 1,435,777 51,155,792
LONG TERM: (see statement attached)	\$ 181,071,864	\$ 156,497,906
OTHER:		
Provision for pensions — (Note 3)	\$ 13,895,594 9,097,745 10,226,731 33,220,070 \$ 264,220,855	\$ 11,404,598 9,510,008 20,914,606 \$ 228,568,304
SHAREHOLDERS' INVESTMENT		
CAPITAL STOCK:		
Preferred shares — Authorized and issued 852,598 shares having a par value of \$ 13.50 Can. Cy. per share (Note 4) Common shares of no par value: Authorized 5,000,000 Issued — 1969 4,196,111 Issued — 1968 3,814,842	\$11,510,973 31,928,205 \$43,438,278	\$ 11,518,794 31,546,936 \$ 43,065,730
EARNED SURPLUS: (Note 3)		
Statutory reserve	\$ 3,738,516 45,352,801 39,992,449	\$ 3,146,380 45,744,186 41,467,052
in 1969 and \$ 687,867 in 1968, transferred to statutory reserve	10,879,204 99,962,970 \$ 143,401,248	14,903,803 105,261,421 \$ 148,327,151
COSUMERS' COOPERATION TOWARD EXTENSIONS	35,056,546 \$ 442,678,649	31,710,197 \$ 408,605,652

The attached notes form part of this statement.

THE MEXICAN LIGHT AND POWER COMPANY, LIMITED AND SUBSIDIARY COMPANIES (Including Compañía de Luz y Fuerza del Centro, S. A.)

# Statement of Consolidated Profit and Loss for the Year Ended December 31, 1969

(With comparative figures or the year ended December 31, 1968)
(Expressed in Canadian Currency)

	1969	1968
OPERATING REVENUE	/ \$ 172,212,415 /	\$ 157,010,114
OPERATING AND OTHER EXPENSES:  Energy purchased	\$ 45,142,366	\$ 44,787,848
Fuel	6,189,555	3,172,250
	40,041,173	35,768,851
Wages Employee benefits	31,584,738	25,352,331
Other operating and maintenance expenses	8,446,100	6,366,548
Provision for deferred maintenance	-	1,729,383
Administrative expenses	1,911,086	1,532,022
Provision for doubtful accounts	675.019	,951,161
Taxes and duties	2,579,039	2,032,176
Provision for retirements and replacements, including de-	*	
preciation and amortization (Note 2)	10,224,113	9,814,190
	\$ 146,793,189	\$ 131,506,760
NET OPERATING REVENUE	\$ 25,419,226	\$ 25,503,354
NET OF ENAMED REPERIOR FOR THE PROPERTY OF THE		
	,	224 412
OTHER REVENUE	483,373	296,618
	\$ 25,902,599	\$ 25,799,972
INTEREST ON LONG TERM DEBT	\$ 16,066,720	\$ 12,245,825
Less: Interest during construction	608,221	744,671
	\$ 15,458,499	\$ 11,501,154
Less: Interest earned on investments in immediately re-		
deemable securities	1,989,329	2,157,544
NET INTEREST	\$ 13,469,170	\$ 9,343,610
PROVISION FOR EMPLOYEES' PROFIT-SHARING	951,160	864,692
	\$ 14,420,330	\$ 10,208,302
Net profit of the year	\$ 11,482,269	\$ 15,591,670
Appropriation to Statutory Reserve	603,065	687,867
Unallocated income for the year	\$ 10,879,204	\$ 14,903,803
Stranged Meeting 1981		

The attached notes form part of this statement.

THE MEXICAN LIGHT AND POWER COMPANY, LIMITED AND SUBSIDIARY COMPANIES
(Including Compañía de Luz y Fuerza del Centro, S. A.)

# Consolidated Statement of Movement of Shareholders' Investment for the Year Ended December 31, 1969

(Expressed in Canadian Currency)

	Capital stock	Statutory reserve	Reinvestment reserve	Retained earnings reserve	Unallocated Surplus from previous years	Unallocated profit for current year	Consumers cooperation toward extensions
Balance at December 31, 1968 Transfer of the 1968 pro-	43,065,730	3,146,380	45,744,186	41,467,052		14,903,803	31,710,197
fits					14,903,803	(14,903,803)	
Adjustment of the provision on for employees' profit sharing in 1968 Purchase, at redemption price, and cancellation of 646 unclaimed preferred shares, in accordance with Clause 25 of the Plan of Arrangement dated De-					940		
cember 1, 1949 Surplus from liquidation	(8,721)			(1,777)			
of L.M. Guibara, Sucs. S. en C. (subsidiary) . Dividends declared by The		(10,929)	(10,116)	(173,975)	195,020		
Mexican Light and Power Company, Ltd In Cash, on the preferred	•						
shares (\$1.00 Can. Cy per share) In stock, on the Common shares 381,269 com- mon shares (10 one-		·		(852,598)			_
hundredths of a com- mon share per share, stated at \$1.00 Can. Cy per share) Credit from the cancel-	381,269		(381,269)	_	_		
lation of contingent liability provisions Increase in reserves, as follows: Adjustment to the accrued depreciation as of December 31, 1968 resulting from the adoption of new					227,149		
rates and methods, whose use prevails in Mexico (Note 2) Establishment of the lia-			Made State Control		(7,972,458)		<del>general and a</del>
bility for separation payments (Note 3)					(7,800,707)		·
Transfer to the retained earnings reserve				(446,253)	446,253		
Consumers' cooperation toward extensions in 1969					dischier		3,346,349
Net profit for the period from January 1 to De- cember 31, 1969, as per consolidated state- ment of earnings, de- ducting the appropria-							
tion to the statutory reserve		603,065				10,879,204	
Balance as of December 31, 1969	43,438,278	3,738,516	45,352,801	39,992,449	And the state of t	10,879,204	35,056,546

THE MEXICAN LIGHT AND POWER COMPANY, LIMITED AND SUBSIDIARY COMPANIES (Including Compañía de Luz y Fuerza del Centro, S. A.)

# Consolidated Statement of Long Term Liabilities as at December 31, 1969

	Currency Payable In	Original Currency	Canadian
First Mortgage Bonds:  5 % Series "A" semi-annual Sinking Fund Bonds and Debenture stock, due 1975	US CAN US	\$ 3,619,700 9,041,000 36,357,000	\$ 3,909,276 102,165 9,764,280 3,143,760
5-5/8% Series "E" Serial Bonds, semi-annual maturities to 1977, guaranteed by the Federal Government		5,489,341	5,928,488 430,000
6% Series "F" annual Sinking Fund Bonds, due 1983  Total Outstanding		3,474,000	\$ 27,029,889
51/2 % Cumulative Income Debenture Stock, interest payable annually, and Sinking Fund of \$ 92,487 U.S. Cy per annum The guaranty is a general lien on the Company's property in case of default	y	3,046,920	\$ 3,290,674
Other loans, subordinated to the above:  From Nacional Financiera, S. A.			
At 7% per annum, semi-annual maturities to 1978 At 8% per annum, semi-annual maturities to 198		112,420,258 74,198,651	\$ 9,720,887 6,415,896 \$ 16,136,783
Federal Electricity Commission:  Promissory notes in its favor:			
8.18% per annum, semi-annual maturities to 1986 8.25% per annum, semi-annual maturities to 1986 8.755% per annum, annual maturities to 1979 Non-interest bearing, due 1970	O US	8,105,000 \$ 4,033,010 56,451,724 60,000,000	\$ 8,753,400 \$ 4,355,651 15,235,869 5,188,151 \$ 33,533,071

	Currency Payable In	Original Currency	Canadian Currency
Joint contracts with Nacional Financiera, S. A., for subsidiary credits:			
436-ME at 51/2 % and 6% per annum, semi-annual maturities to 1985		14,621,602	15,791,330
544-ME at 6 % , 6 1/4 % and 7% per annum, semi-annual			
maturities to 1988	US	9,663,040	10,436,083
Pending	US	3,821,071	4,126,756
Foreign Banks, with the guarantee of Nacional Financiera, S. A.:			•
Loans from various foreign banks:			
At $6\frac{1}{2}$ % to $7\frac{1}{2}$ % per annum, with annual maturities		20 242 041	¢************
from 1970 to 1979	U S SW	32,362,261	9,000,000
At 10% per annum, semi-annual maturities to 1972		35,963,333	•
At 111/2 % per annum, due 1974	SW	65,000,000	16,200,000
At 11% per annum, due 1979	SW	69,195,308	. 17,100,900 \$ 77,252,142
Less: Unearned interest, documented			1,388,507
Mexican Banks:			•
Loans from various banks, at 12% per annum, with semi- annual maturities from 1970 to 1974		368,000,000	\$ 31,820,657
TOTAL OF OTHER LOANS			\$187,708,315
Suppliers Credits, due in 1970	US	416,183	\$. 449,477
Less — Unearned interest, documented			15,439 \$ 434,038
TOTAL			\$ 218,462,916
Less — Current portion of long term debt			37,391,052
* TOTAL			\$ 181,071,864

MEX - Mexican Pesos U.S. - U.S. Dollars CAN - Canadian Dollars GER - German Marks SW - Swiss Francs THE MEXICAN LIGHT AND POWER COMPANY, LIMITED AND SUBSIDIARY COMPANIES (Including Compañía de Luz y Fuerza del Centro, S. A.)

# Consolidated Statement of Source and Application of Funds for the Year Ended December 31, 1969

(Expressed in Canadian Currency)

SOURCE				
Internal —				
All the first the second	\$	10,879,204		
Net profit of the year	Φ	603,065	\$	11,482,2
Increase in depreciation and amortization (including the provision for retirements and replacements);	¢	10,224,113		
Current  Special credit to unify rates and methods with those	\$		A 2017 人 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	10.106.5
of Federal Electricity Commission (Note 2)		7,972,458		18,196,5
Cooperation from consumers during year			\$	29,678,8 3,346,3
External —			\$	33,025,1
Long term credits obtained from:				
Foreign banks	\$	33,810,784 23,346,678		
Federal Electricity Commission		28,828,103		
and Nacional Financiera, S. A	\$	85,985,565		
Less: used to pay long term debt		53,119,351		
	\$	32,866,214		
Creation of provision for separation payments (Note 3)		9,097,745		
Increase in other liabilities, especially provision for		2 207 710	,	45 3773
pensions		3,207,719		45,171,d 78,196,
Funds obtained			<b>P</b>	. 70,170,
APPLICATION				
Additions to properties, plant and equipment	<b>*</b>	7.070.040	\$	37,845,
Net increase in current assets	\$	7,278,843 2,909,441		10,188,
Increase in other assets				7,145,
Reduction in long term liabilities				6,609,
Special increase in accrued depreciation and creation of provision for separation payments	\$	15,773,165		
Other decreases, net (principally from dividends on preferred shares)		635,007		16,408
Total funds used	_		\$	78,196,
Total tunas usea				7 07. 70

# Notes to Consolidated Financial Statements as at December 31, 1969

#### TRANSLATION OF CURRENCIES

1.

During 1969, assets, liabilities and financial results in currencies other than Canadian have been translated into Canadian funds at the rate of exchange of: \$12.49 Pesos = \$1.00 US = \$1.08 Canadian, with the exception of additions to property, plant, and equipment, which were registered in Canadian currency, translating Pesos at the rate of exchange in effect on the date of their acquisition.

#### 2. DEPRECIATION AND AMORTIZATION

In 1969, the Company adopted the rates and methods of depreciation used by the Federal Electricity Commission, which are also used by the majority of the companies generating electricity in the world. This produced an increase of \$ 92.2 million pesos in the balance accrued at December 31, 1968, which was applied against the earnings of previous years.

#### 3. RESERVE FOR RETIREMENTS AND SEPARATION PAYMENTS

- a) Until 1968, the provision for retirements was calculated in accordance with the provisions of the collective contract, including, besides, an estimate of benefits to officers. In 1969, based on studies by an independent actuary the amount of payments to be made for this purpose over the next 10 years, was determined, and the procedure was adopted of distributing over this term the charges to earnings. This charges produced an additional increase in the provision, charged to the earnings of 1969, of \$ 32.0 million pesos.
- b) A number of years ago the Company assumed the commitment of granting its workers a separation payment, equivalent to 20 days' wages for each year of services rendered. The accrued benefits as of December 31, 1969 amounted to about \$ 300 million pesos and the estimated future annual payments are somewhat over \$ 20 million pesos.

In 1969 it was decided to register a liability for this item of \$ 105.2 million pesos (90.2 million pesos were applied to unallocated surplus of previous years and 15.0 million pesos to the 1969 earnings). In the future, in addition to the charge for payments made, the results will reflect a provision calculated in such a way that over a period close to 10 years this provision will show the total amount of separation payments accrued, even though the workers might not have the right to collect them.

#### 4. PREFERRED SHARES

These shares are entitled to a cumulative preferential dividend of \$1.00 Can. Cy. per share per annum, and to receive \$16.50 Can. Cy. per share on redemption or in case of liquidation of the Company.





